



2012 Dragon New Year Promotion!

Enroll + Develop
Earn EXTRA DOUBLE BONUSES when You Expand Your Organization!

Promotion Period : 1st Jan 2012 – 31st Jan 2012
Participants : All Marketing Executives (MEs)

Promotion 1: Enrollment Bonus

Earn extra Enrollment Bonus in addition to your Quality Customer Bonus (QCB) for each new Preferred Customer beginning with your second quality enrollment.

Enrollment	Initial QCB	Additional Enrollment Bonus	Total Bonus
2 - 3	RM90 each	RM30 each	RM120 each
4 - 7	RM90 each	RM60 each	RM150 each
8 - 20 (MAX 20)	RM90 each	RM110 each	RM200 each

Rules:

- Promotion is applicable to both Malaysia and Singapore enrollments.
- The Enrollment Bonus will be paid out according to the normal Quality Customer Bonus payout schedule.
- All quality enrollments must:
 - 1) Have a Membership Kit on file
 - 2) Have submitted all necessary paperwork to Melaleuca
 - 3) Fulfill their monthly product point commitment for three (3) consecutive months (January, February and March 2012).
- Receiving a Backup Order during the promotion period (Jan, Feb and March 2012) is not a quality customer.
- Scenario: Assume that ME will receive QCB payout after 3 months

Month	January	February	March
Preferred Customer Enrollments (PC)	8		
Number Still Preferred	8	6 (2 have cancelled)	6
Amount	7 PCs(N-1) x RM90(QCB) = RM630 7 PCs(N-1) x RM110(Promo) = RM770 Total potential payout after 3 months is: RM630 + RM770 = RM1,400		5 PCs(N-1) x RM90(QCB) = RM450 5 PCs(N-1) x RM60(Promo) = RM300 Total actual payout is RM450 + RM300 = RM750 ME will receive payment on April 15

Promotion 2: Director Development Bonus

Develop a NEW Director now and enroll a minimum of two (2) Preferred Customers to earn additional Director Development Bonus of RM500 per Director.

- ### Rules:
- New Directors must have quality enrolled a minimum of four (4) Preferred Customers during the promotion period.
 - Promotion is applicable to both Malaysia and Singapore enrollments.
 - New Directors from both Malaysia and Singapore will qualify for this promotion.
 - New Directors must maintain Director status for three (3) consecutive months (January, February and March 2012) with No Backup order generated.



2012龙年 新春奖励方案!

**推荐 + 复制
双重额外奖金
让您组织龙年大跃进!**

**促销期限：2012年1月1日至 2012年1月31日
实施对象：所有美乐家事业代表**

第一重方案：推荐奖金

凡于2012年1月亲自推荐新优质顾客达两位(含)以上,自第二位新优质顾客起,直接推荐人除了可享有优质顾客分红(QCB),亦可享有以下的额外推荐奖金:

推荐新优质顾客	优质顾客分红(QCB)	额外推荐奖金	奖金总金额
2 - 3位	每位 RM90	每位 RM30	每位 RM120
4 - 7位	每位 RM90	每位 RM60	每位 RM150
8 - 20位	每位 RM90	每位 RM110	每位 RM200

奖励方案条规:

- 马来西亚与新加坡之推荐均可享有此奖励方案。
- 奖金支付将依据美乐家优质顾客分红发放日期计算。
- 所有合格的新优质顾客必须
 - a) 在人会当月购买事业文件夹;
 - b) 提交所需完整资料文件; 及
 - c) 连续三(3)个月(即2012年1月, 2月及3月)完成每月所需消费的产品点数(启动预备订单者视为不合格)。
- 案例: 假设事业代表在第三个月领取其优质顾客分红支付

月份	1月	2月	3月
优惠顾客推荐	8位		
保持优惠顾客资格人数	8位	6位 (两位取消优惠顾客资格)	6位
奖励金额	7个优惠顾客(N-1) x RM90 (QCB) = RM630 7个优惠顾客(N-1) x RM110 (推荐奖金) = RM770 3个月后的奖金总支付: RM630 + RM770 = RM1,400		5个优惠顾客(N-1) x RM90 (QCB) = RM450 5个优惠顾客(N-1) x RM60 (推荐奖金) = RM300 奖金总支付: RM450 + RM300 = RM750 事业代表将于4月15日获得此奖金。

第二重方案：总监复制奖金

凡于2012年1月亲自复制一位新总监并亲自推荐新优质顾客达两位(含)以上,该事业代表将可享有RM500的总监复制奖金。

奖励方案条规:

- 每位新复制总监须于活动期间亲自推荐新优惠顾客达四(4)位以上。
- 马来西亚与新加坡之推荐均可享有此奖励方案。
- 此奖励方案有效于马来西亚与新加坡之新复制总监。
- 新复制总监须连续三个月(即1月, 2月及3月)保持总监资格(启动预备订单者视为不合格)。